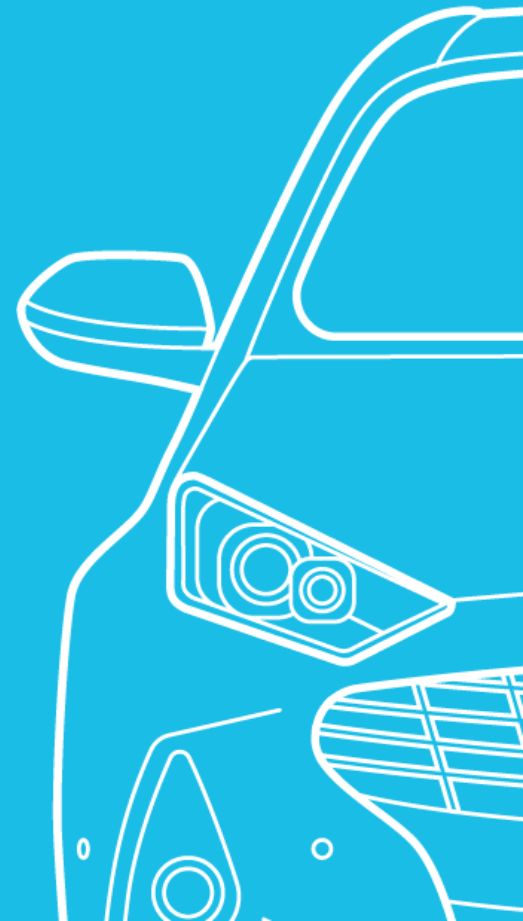




INCHCAPE INDONESIA

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Our Indonesia platform started in 2021, and grown to represent 7 world-class brands in 2 years

OUR VISION

Market Leader in NEW-ENERGY Segment

#1 Premium-Mass, Premium & Luxury Segments

#1 Automotive Distributor of choice in Indonesia for OEM partners

OUR PORTFOLIO JOURNEY IN INDONESIA



Inchcape Indonesia –
Sequis Tower, SCBD Jakarta

Our current brand portfolio gives us good segment coverage



Building the Top Premium-mass To Luxury Segment Portfolio, in the largest automotive market in ASEAN



★★ PREMIUM-MASS

HAVAL



★★ PREMIUM-MASS (EV)



★★★ PREMIUM



★★★★☆ PREMIUM-LUXURY



★★★★★ LUXURY



★★★★★ LUXURY



★★★★★ 2W LUXURY



Our business model covers assembly, distribution and retail



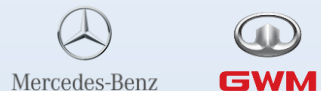
ROUTE TO MARKET WITH 3 KEY BUSINESSES

ASSEMBLY

Wanaherang will be functioning as a **Multi-brand Assembly Plant.**

Domestic assembly is essential for achieving scale distribution volumes, to qualify for multiple tax incentives and to overcome import limits set by the government.

Exclusive and licensed manufacturer for Mercedes-Benz and GWM



Lease Manufacturing partnership with Chery Motors Indonesia



CHERY

DISTRIBUTION

Exclusive Distributor for various premium-mass to luxury brands in Indonesia.



RETAIL

We operate retail as a separate business in Indonesia



Business overview & facilities



358

Employees

+



39

Showroom
Locations across
the country

+



1

Main Office
in CBD with all
brands under
one roof

+



1

Multi-Brand
Assembly
Facility

+



1

Parts
Warehouse &
Training Facility





WANAHERANG ASSEMBLY PLANT

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Introduction to Wanaherang

Ready assembly facility in Indonesia for expansion

- Inchcape's multi-brand assembly plant in Wanaherang can fully leverage BEV tax incentives.
- The facility has been assembling Mercedes in Indonesia for more than 50 years.
- Adding on with Brand #2 vehicle in Q3,2024

411,000m² size
~ 50 Years MB CKD
PV & CV Production



Test Track: 2,500m²



**Recycling
Waste: 2,000m²**



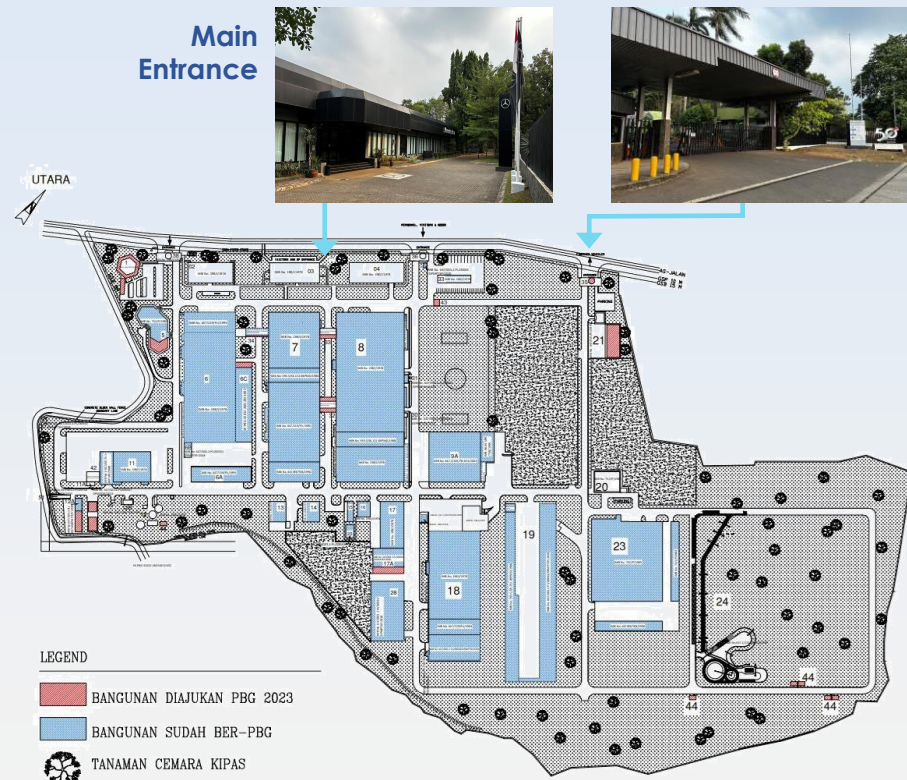
**Water Reservoir and
Shelter: 1,500m²**



**Wastewater
Treatment Plant:
2400m²**



**Green
Area: ~160,000 m²**



Location

The property is located in Wanaherang, Gunung Putri around 38km from central Jakarta. The district is zoned for industrial use.

Construction

1978, 1983, 1988, 1995, 2002, 2018, 2020

Facilities / Services

Production, Warehouse, Office, Test Track

Plant Wanaherang – Entities & Product Portfolio

- Mercedes-Benz with 8 (5) Models & GWM with 2 models for Indonesian market.
- Manufacturing strategy due to import duty and other tax incentives.
- ICE, HEV & (BEV) vehicles mixed assembly to leverage costs via utilizing available capacities.
- Embark for lease assembly business model with Chery Jaecoo J5 from end of 2025

ENTITIES

- PT. Inchcape Indomobil Manufacturing Indonesia (IIMI) assembling **Mercedes-Benz**
- PT. Inchcape Indomobil Energy Baru (IIEB) assembling **GWM**


Mercedes-Benz
SEDAN




Mercedes-Benz
**SMALL/
MEDIUM
SUV**




Mercedes-Benz
**LARGE
SUV**




GWM
**HEV/
BEV**



Haval Jolion



ORA 03


CHERY

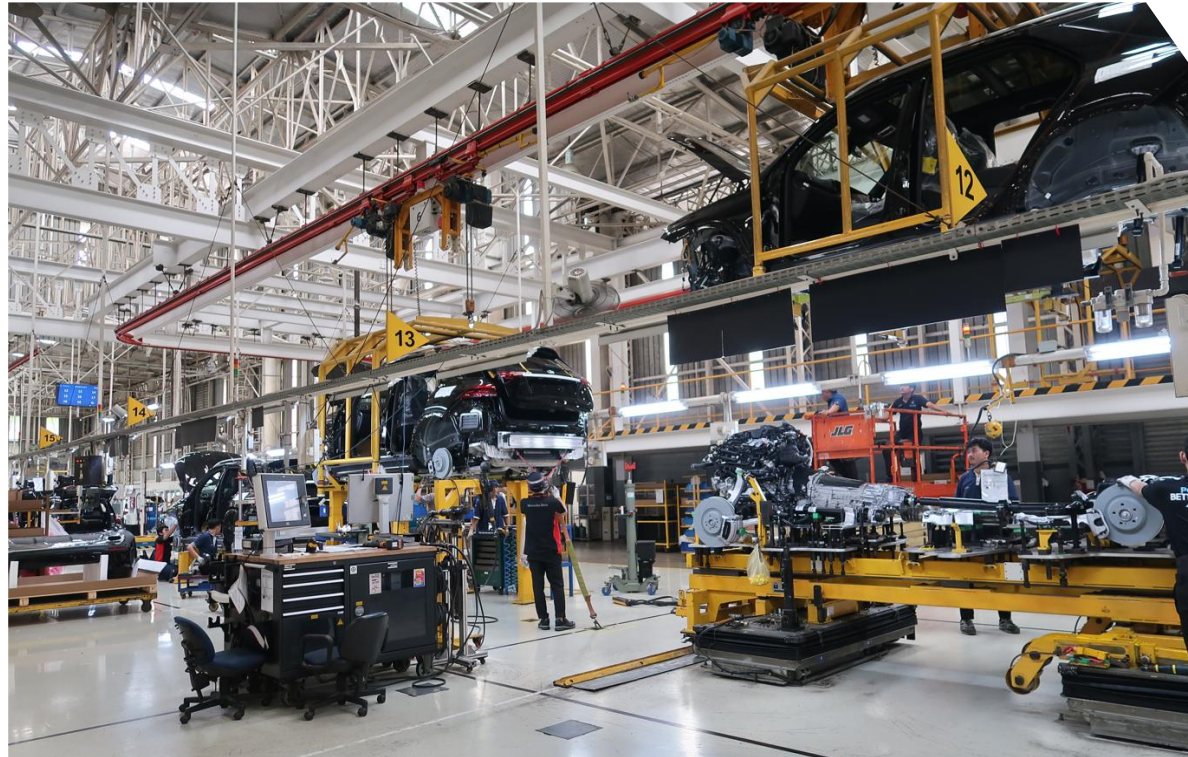
BEV
Lease Assembly
2026-2027



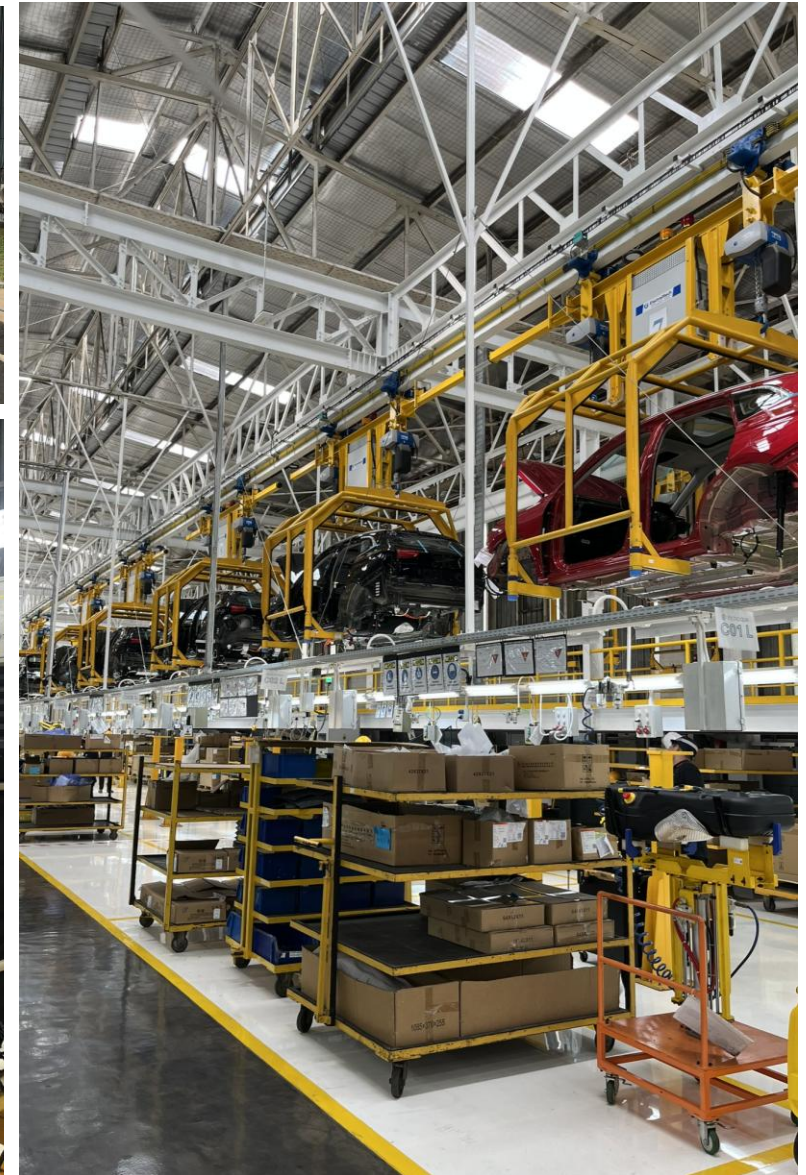
Jaecoo J5

An advantage of the light assembly ("SKD") process as nearly no model-specific equipment is used.

Inchcape Wanaherang Assembly Facility | Mercedes-Benz |

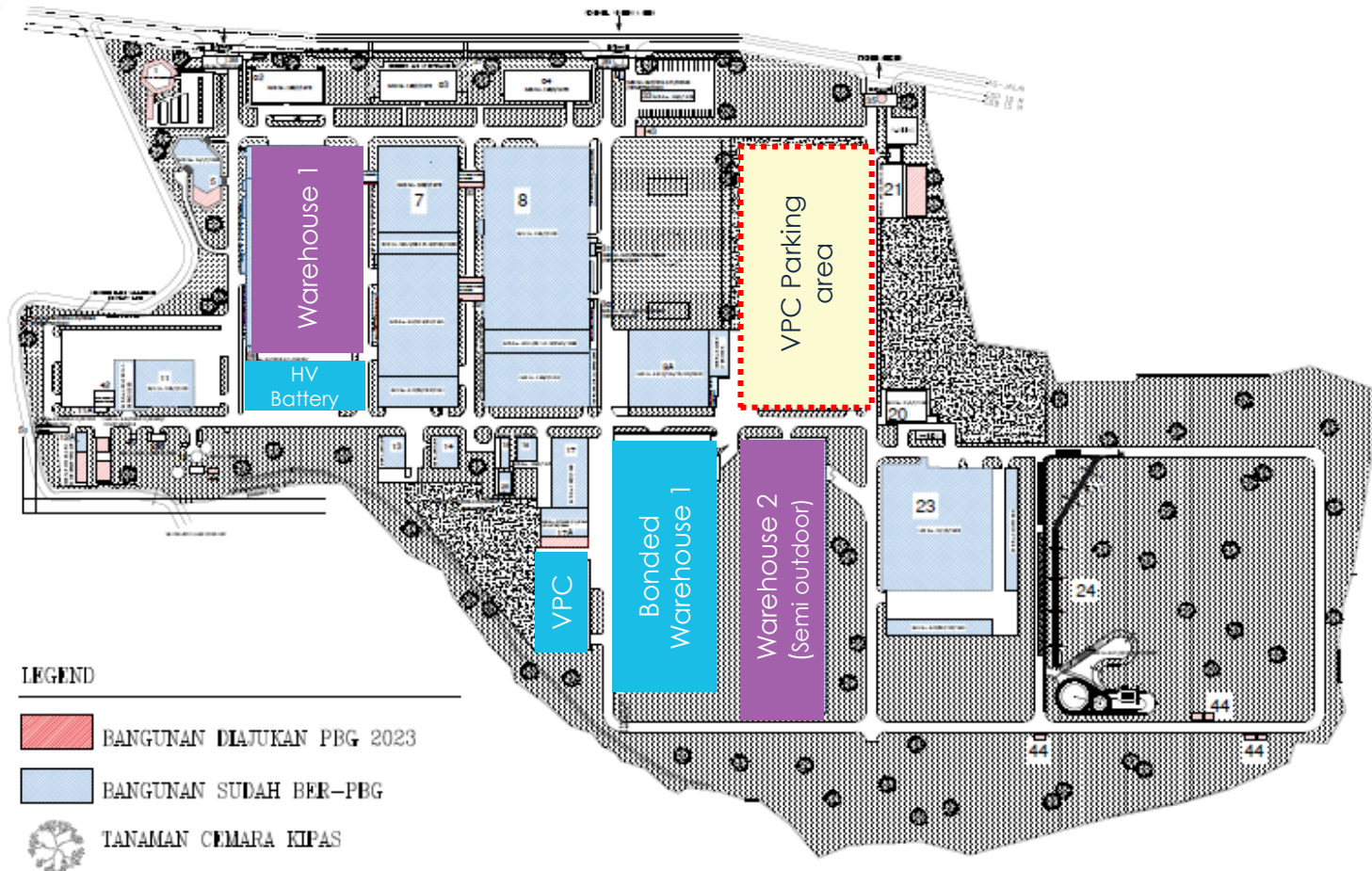
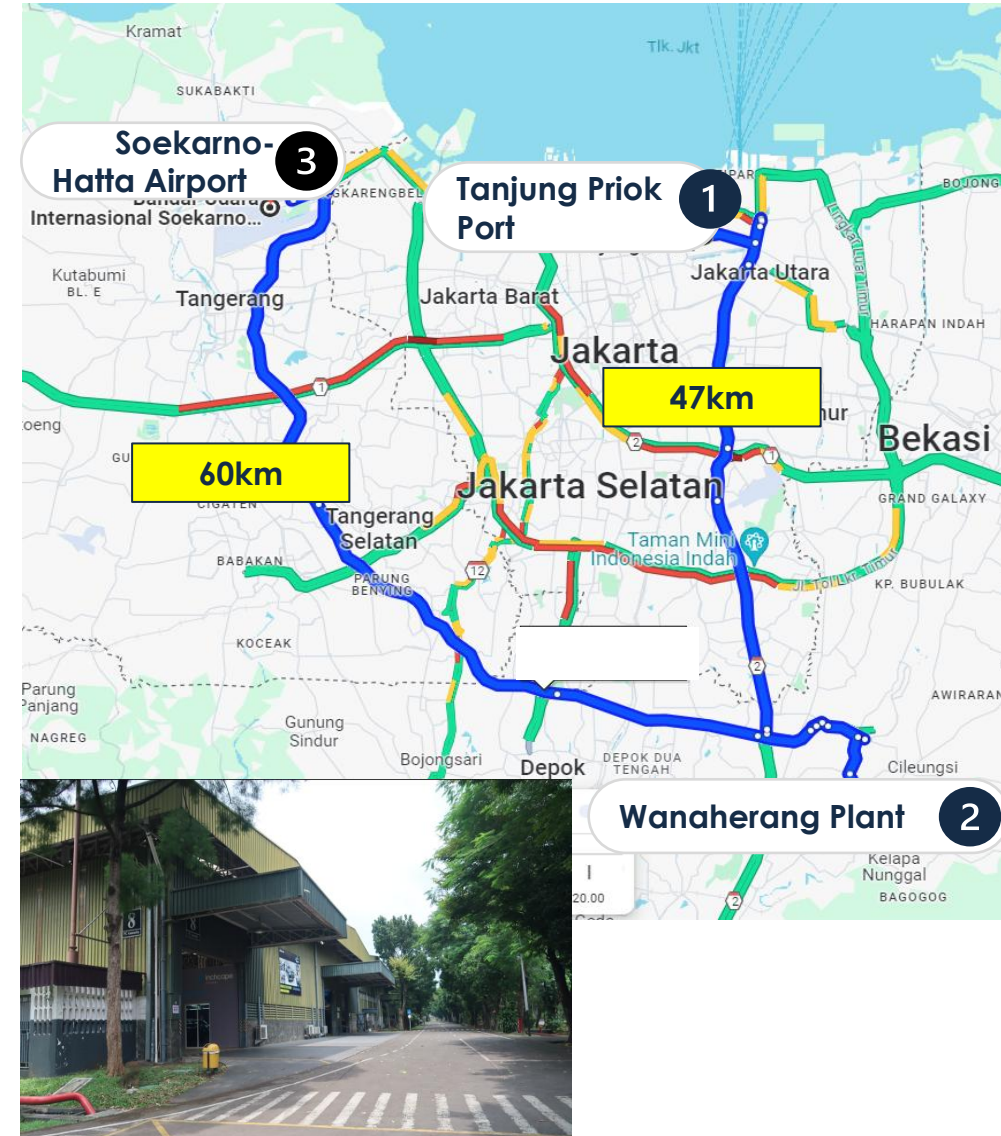


Inchcape Wanaherang Assembly Facility | GWM |



Logistics and Warehouse Facilities

Total 40,300m² warehouse size available within Wanaherang Facilities consists of 4 separate building; with total storage capacity approx. 5,600u per year (all model with Painted Body). Available area for warehouse expansion allocated to manage volume increase in future.





THANK YOU

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